

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN

ALABAMA

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The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in Alabama in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state house district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

290

TOTAL VENDOR SPENDING

\$140,894,282

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
4	4	\$89,109
5	2	\$258,458
6	1	\$145,000
9	1	\$23,670
10	2	\$383,688
15	4	\$7,287
16	1	\$990
18	1	\$22,500
19	5	\$3,468,625
20	3	\$2,416,753
21	5	\$110,474
23	1	\$14,576
25	21	\$9,637,903
27	1	\$578,500
31	1	\$5,000
34	1	\$711
37	1	\$108
40	1	\$1,170
41	4	\$306,242
42	1	\$864,519
43	13	\$4,862,055

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
44	2	\$12,723
45	4	\$604,192
46	30	\$6,204,973
47	4	\$622,826
48	15	\$1,637,118
52	7	\$2,125,584
53	1	\$7,800
54	42	\$39,464,695
55	33	\$4,433,901
56	4	\$3,040,712
58	4	\$150,041
59	1	\$9,020
60	5	\$2,315,512
63	3	\$5,375
71	1	\$803,340
73	10	\$47,981,443
74	5	\$12,070

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
77	6	\$373,566
78	6	\$1,157,198
79	2	\$755,668
82	7	\$299,511
83	1	\$600
85	1	\$2,500
87	1	\$950
93	2	\$245,563
94	1	\$6,885
95	1	\$1,900
96	2	\$111,463
97	8	\$5,222,423
99	1	\$25,700
101	2	\$21,744
102	1	\$13,752
103	2	\$22,701
104	1	\$3,495

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