

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN

SOUTH CAROLINA

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The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in South Carolina in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state house district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

328

TOTAL VENDOR SPENDING

\$465,112,662

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
2	1	\$1,158,721
3	2	\$15,000
8	1	\$294,006
9	3	\$6,327
10	1	\$14,817
12	3	\$396,329
14	1	\$1,500
16	1	\$22,858
18	1	\$150
20	2	\$60,361
21	3	\$334,526
22	11	\$10,900,147
23	9	\$18,499,457
24	11	\$5,192,227
25	20	\$94,479,387
26	8	\$249,532,258
27	1	\$51,218
31	9	\$3,293,335
32	3	\$339,188
33	2	\$227,524
34	10	\$654,243

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING	DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
35	3	\$136,091	81	1	\$1,200
41	2	\$89,488	83	1	\$7,585
44	8	\$3,437,175	84	5	\$1,211,730
45	3	\$11,950	86	1	\$98,209
46	3	\$969,079	93	2	\$89,807
48	4	\$158,506	96	1	\$6,311
49	3	\$80,444	97	1	\$7,525
51	2	\$152,358	99	7	\$4,961,357
52	1	\$3,533	102	1	\$689
54	1	\$2,351	103	5	\$22,203,080
56	7	\$288,521	105	1	\$375
59	3	\$4,688,854	107	5	\$1,036,701
62	3	\$4,490,992	108	4	\$306,376
63	5	\$684,967	109	1	\$200,000
65	2	\$16,416,267	110	19	\$1,207,439
66	2	\$178,466	111	16	\$3,188,039
68	1	\$51,790	113	13	\$4,132,060
72	9	\$1,559,179	114	2	\$18,675
73	4	\$52,181	115	7	\$264,116
74	9	\$2,209,136	117	3	\$109,000
75	2	\$3,920	118	3	\$51,183
76	9	\$473,435	119	4	\$64,721
77	5	\$225,968	120	1	\$64,596
78	2	\$81,056	122	15	\$3,104,916
80	8	\$764,938	123	5	\$92,748

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