

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN

SOUTH CAROLINA

WE
WORK
FOR
HEALTH

The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in South Carolina in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state senate district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

328

TOTAL VENDOR SPENDING

\$465,112,662

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
1	3	\$1,173,721
3	2	\$6,200
4	1	\$127
5	2	\$294,156
6	8	\$10,144,898
7	29	\$112,769,178
8	21	\$6,617,233
9	2	\$24,358
10	3	\$396,329
11	9	\$3,293,335
12	12	\$789,165
13	6	\$568,712
15	7	\$1,127,585
16	19	\$253,155,399
17	5	\$169,932
19	16	\$315,258
20	11	\$976,513
21	7	\$2,509,200
22	7	\$447,765
23	1	\$6,311
24	6	\$1,217,663

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

**BIOPHARMACEUTICAL INDUSTRY VENDOR
& SUPPLIER ECONOMIC IMPACT IN**

SOUTH CAROLINA



DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING	DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
25	1	\$2,852	36	2	\$152,358
26	6	\$700,811	37	19	\$7,546,019
27	5	\$35,281	38	1	\$7,525
28	4	\$8,766	39	1	\$689
29	4	\$20,882,312	40	2	\$89,807
30	3	\$4,688,854	41	4	\$75,986
31	5	\$684,967	42	22	\$4,325,194
32	2	\$21,784,938	43	14	\$875,223
33	9	\$1,316,831	44	15	\$1,982,587
34	5	\$358,166	45	17	\$3,301,169
35	1	\$80,762	46	9	\$208,527

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.