

# BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN CALIFORNIA

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The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in California in 2022<sup>1</sup>. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

### What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022<sup>2</sup>.

### What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected congressional district.

### Vendors and suppliers to the industry include but are not limited to the following:

#### TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

## TOTAL VENDOR RELATIONSHIPS

# 7,672

## TOTAL VENDOR SPENDING

# \$7,179,757,191

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
1	12	\$1,796,504
2	116	\$23,242,688
3	62	\$17,866,220
4	52	\$11,235,355
5	20	\$3,335,736
6	46	\$159,562,944
7	64	\$29,044,678
8	61	\$92,442,140
9	11	\$623,102
10	144	\$44,516,112
11	851	\$1,202,626,593
12	226	\$99,740,276
13	3	\$159,940
14	213	\$519,028,762
15	600	\$948,760,910
16	433	\$367,223,916
17	480	\$364,450,241
18	62	\$19,854,057
19	73	\$15,718,413
20	7	\$65,943
21	21	\$3,993,918

Additional information available at [www.weworkforhealth.org](http://www.weworkforhealth.org)

<sup>1</sup> Note: For some vendors, payments made may be attributed to a centralized location for processing.

<sup>2</sup> Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
22	3	\$25,642
23	22	\$1,732,854
24	92	\$39,903,459
25	5	\$27,000
26	243	\$162,983,850
27	43	\$20,452,816
28	288	\$296,726,633
29	36	\$7,063,348
30	140	\$61,102,868
31	79	\$46,008,146
32	174	\$88,906,706
33	14	\$8,809,516
34	285	\$441,480,158
35	87	\$17,848,571
36	270	\$187,790,391
37	144	\$86,032,199
38	44	\$11,772,976
39	18	\$1,789,555
40	128	\$60,391,716
41	21	\$972,394
42	45	\$17,892,693
43	63	\$216,311,810

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
44	49	\$26,147,435
45	109	\$26,798,646
46	121	\$56,556,461
47	265	\$306,265,510
48	78	\$9,838,072
49	228	\$252,367,826
50	483	\$409,126,540
51	500	\$388,614,981
52	38	\$2,727,971

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